

Message Text

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INFO OCT-01 AF-10 ISO-00 EB-07 RSC-01 /019 R

DRAFTED BY COM/BIC/OED/MEPD/JLPHILBRICK/LAW

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COM/BIC/OED/MEPD/JMSANDS

STATE/AF/W/HWALKER (PHONE)

COM/BIC/OIM/RRYDLUN (INFO COPY)

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R 060025Z DEC 74

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

UNCLAS STATE 267715

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: MAJOR PROJECT: SUGAR MILL, LACK OF U.S.

RESPONSE

REF: (A) LAGOS 10786

(B) LAGOS 10848

1. WITH REFERENCE TO PROBLEM CITED IN REFTEL (A) WE HAVE SUGGESTION FOR WAY TO AVOID THIS TYPE SITUATION IN FUTURE. IF MAJOR PROJECTS DIVISION USDOC WERE TO RECEIVE A MESSAGE (SPECIALLY SLUGGED MEPD/BIC) STATING THAT BIDS WERE REQUESTED ON AN ENGINEERING OR CONSTRUCTION PROJECT OF \$5 MILLION OR MORE, IT WOULD ATTEMPT TO LOCATE FOR EMBASSY FIRMS WHICH WOULD ACTIVELY PURSUE PROJECT.

2. TO START THIS PROCEDURE SUGGEST THAT YOU LEAVE WITH CDC EXECUTIVE DIRECTOR FOLLOWING LIST OF U.S. FIRMS CAPABLE OF ENGINEERING AND DESIGNING SUGAR MILL OR REFINERY OR BOTH. DRAVO-BLAW KNOX CHEMICAL DIVISION, ONE OLIVER PLAZA, PITTSBURGH, PA 15222, MR. PIETER BROEKHOF; HAWAIIAN AGRONOMICS COMPANY, P.O. BOX 3470, HONOLULU, HAWAII 96801, MR. WAYNE RICHARDSON, JR.; LANG ENGINEERING
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CORPORATION, P.O. BOX 1248, CORAL GABLES, FLORIDA 33134,

MR. GUSTARE ABERLE; NATIONAL PLANNING AND CONSTRUCTION CORPORATION, P.O. BOX 489, MIAMI, FLORIDA 33134, MR.

ELDRIDGE M. HINE, JR.; F.C. SCHAFER & ASSOC., INC.,
1020 FLORIDA BLVD., BATON ROUGE, LA 70802; H.K. FERGUSON COMPANY, ONE ERIEVIEW PLAZA, CLEVELAND, OHIO 44114,
MR. BACHUS (NORMALLY DOES SUGARBEETS BUT COULD JOINT VENTURE FOR CANE); FULTON IRON WORKS COMPANY, 3844 WALSH STREET, ST. LOUIS, MO 63116, MR. H.E. MILLER. THIS LIST MAKES NO PRETENSIONS TO BE COMPLETE OR EXCLUSIVE. IF CDC WISHES TO GIVE YOU LIST OF U.S. FIRMS HE CONTACTED MAJOR PROJECTS WILL UNDERTAKE TO DETERMINE THEIR AREAS OF SPECIALTY AND WHY THEY MADE NO RESPONSE.

3. BELIEVE JOINT ACTION OF THIS SORT FROM EMBASSY AND COMMERCE CAN DO MUCH TO AID THE CREDIBILITY OF U.S. FIRMS IN NIGERIA.

4. FYI. WE HAVE RELAYED MESSAGE REFTEL (B) TO LANG ENGINEERING V.P. IN CORAL GABLES, FLORIDA. LANG V.P. CALLED TO SAY HIS AGENT IN ABIDJAN, ASSIBA JOHNSON, HAS TELEXED LANG FLORIDA THAT HE PLANS TO VISIT LAGOS TO INVESTIGATE OPPORTUNITY NUMAN SUGAR. HAVE GIVEN LANG NAMES LOLLIS AND MCGRATH AS CONTACTS FOR JOHNSON. DO NOT HAVE DATE OF JOHNSON'S TRIP BUT EXPECT IT WILL BE SOON. KISSINGER

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Message Attributes

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Draft Date: 06 DEC 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: BIC/OED/MEPD/JLPHILBRICK/LAW
Enclosure: n/a
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